"Could it be that . . . ?"

A Peer-to-Peer Consultation Exercise

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Good Questions

- **Clarifying questions**
    - o   Provide just enough detail to work with.
    - o   What is the dilemma?

- **Diagnostic questions**
    - o   Frame the question as *"Could it be that . . . ?"*

- **If you have time to deepen the discussion**
    - o   What leads you to think so?
    - o   What is your concern about that?
    - o   Can you give us an example?
    - o   Can you explain that further?
    - o   What do you think might happen if we did X?

- **If you have time to broaden the discussion**
    - o   What do others think?
    - o   What are we missing?
    - o   What other options could we consider?
    - o   Who has a different perspective?

Source: Inspired by and adapted from the work of Amy Edmondson

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